

Award Term Contracting at GSFC

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Procurement Branch - Code 212

GSFC

Award Term Goals

- **Continuity of Performance**
- **Excellent Performance**
- **Customer Satisfaction**
- **Reduced Costs**

Approved Contracts for AT

- **Logistics Services (transportation, mail, supplies, project support)**
- **Facilities Construction, Engineering & Tech Services (FaCETS). Design-Build contract for center funded and C of F projects. Includes IRM.**

Logistics Services

- Full and Open Competition
- Est. Value \$20 million annually
- CPIF/Award Term
- Monetary Incentive (IF) and Performance Incentive (AT)
- Status: Draft RFP
- Anticipated Award: July 2000

FaCETS

- Full and Open Competition
- FFP/IQ/Award Term
- Performance Incentive (AT)
- Status: Proposal Evaluation
- Anticipated Award: June 2000

Award Term Provisions for FaCETS and Logistics

- 3 year base period, 7 additional one year terms can be earned.
- Evaluations are every 6 months and averaged to determine award term.
- 1st year is a “shadow” period (rating doesn’t count toward award term earned)

Award Term Provisions (cont)

- 2nd and 3rd year require minimum of “Very Good” rating to earn additional term
- 4th through 8th year require “Excellent” rating to earn term
- No negative incentive (can’t subtract time)
- Performance Evaluation Plan is included in RFP

Process

- Discuss the procurement with HQ/Code H for feasibility
- Discuss with the customer and PO
- E-mail request to PO
- PO endorses and forwards to AAP for approval

Lessons Learned

- Allow at least thirty days extra time in the schedule to get approvals, draft RFP language and develop PEP (especially the PEP)
- Don't automatically assume your customer will want to do this
- Benchmarking is a good thing!

Help Line

- **Logistics - Anne Haase 301-286-6872**
- **FaCETS - Donna Hardy 301-286-6535**
- **Code 212 - Cindy Tart 301-286-7663**
- **Code 212 - Gary Cox 301-286-7564**